



Dear swimmer, parent and member,

Revised Squad Fee Structure

Further to recent newsletters the Committee have concluded the review of the fee structure as a result of the additional £25,000 increase due to the change by the School from a partnership to a hire agreement at the end of last year. The reasoning and context are explained in more detail below.

Please be advised that **from 1st May 2013 the monthly squad fee structure is changing to the levels listed in the table below.** It is important that you amend your **Standing Order** to reflect the new revised levels from 1st May 2013.

Squad	Monthly Squad Fee
Pre-Team	£32
Pre-Masters/Parents Group	£32
Junior Academy	£49
Academy	£55
County	£61
Competitive Development Team	£55
Regional	£66
Seniors and Masters	£66

Family discount: the discount for three or more members per family will continue to be £10 for the third and each additional member

SPS/CC/SPGS discount: pupils at SPS, CC or SPGS will remain eligible for a 25% discount to the above base squad fees

For reference, the fee structure is also published here:

<http://WWW.BARNESSC.ORG/join-the-club.html>

The reasons and context explaining in more detail the need and motivation for the change follows, so if you want to know more, please read on.

Context

Since the predecessor to Barnes Swimming Club was established in 2009, the fee structure has remained essentially unchanged. At the outset, the performance squads (Regional (REG), County (CTY), Senior and Masters (SAM)) were £50 per month, and the junior squads (Junior Academy (JNA), Academy (ACA)) £40. When Pre-Team (PTM) and Pre-Masters (PMA) were added as additional squads, they were set up at £25 per month, and Competitive Development Team (CDT) at £45. The structure broadly reflected the variation in usage of lane time and coach time (and hence cost) across the squads.

From March 2012, the annual ASA membership fee that each member had been charged as a one-off annual payment was blended (amortised) into the monthly fees, giving each squad a monthly uplift of £3 (PTM £28, PMA £28, JNA £43, ACA £43, CTY £53, CDT £48, REG £53, SAM £53). The reason for the change was to try to avoid the annual chase to collect the large lump sum ASA subscription fee that had to be paid.

Now, following the substantial increase of the cost of lane hire at the School from January 2013, it is necessary for the club to cover the additional ~ £25,000 per annum lane hire cost. This drives the need to amend the fee structure.

The new fee structure takes into account:

- (i) The relative quantity of lane time and coach time used by each squad: *broadly, squads that use more lane time and coach time pay more*
- (ii) The club does not attempt to run at a large profit, but it must not run at a loss

The new squad rates are also on-market for comparable squads/lane time/coach time at other local clubs.

It is important that you amend your standing order now to reflect the new squad fees from the 1st May. The club has a fixed set of costs that it must cover each month. As a club we cannot afford to carry non-paying swimming members. We will not be requesting any increased fees for the first 4 months of this year.

For reference, the club account details for monthly **Standing Order** payments are:

Barnes SC

Account Number: 73890775

Sort Code: 400530

Happy swimming.

Robin Wiseman

Treasurer